



**AIR-CONDITIONING, HEATING,  
& REFRIGERATION INSTITUTE**

we make life better®

Webinar

**IMPORTANCE OF  
CERTIFICATION**

# Agenda

- 1 AHRI Introduction**
- 2 Importance of Certification**
- 3 Regional Regulations and Trends**

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# AHRI Introduction





# AHRI Introduction

AIR CONDITIONING HEATING AND REFRIGERATION INSTITUTE



**APPLIED**



**UNITARY**



**HEATING**



**REFRIGERATION**



**NOT-FOR-PROFIT ORGANIZATION**

Global trade association representing .....  
Equipment manufacturers in four industry sectors:

Applied, Unitary, Heating, Refrigeration, covering:

- Residential and commercial air conditioning and heating equipment and components
  - Residential and commercial water heating equipment and components
  - Commercial refrigeration equipment and components
- 
- Strong, global industry voice
  - Standards & certification programs
  - Compliance & market surveillance



## Global Trade Association

320+ members: global companies  
1<sup>st</sup> HVACR trade association  
65+ years tradition

## Standards Development Organization

140+ standards & guidelines  
created by the industry's top experts

## Globally recognized, industry respected certification program

1000+ certification licensees  
40+ certification programs  
Recognized global gold standard



# AHRI Introduction

AIR CONDITIONING HEATING AND REFRIGERATION INSTITUTE

## INDUSTRY VOICE

### NORTH AMERICAN MARKET



Federal & State Level Advocacy

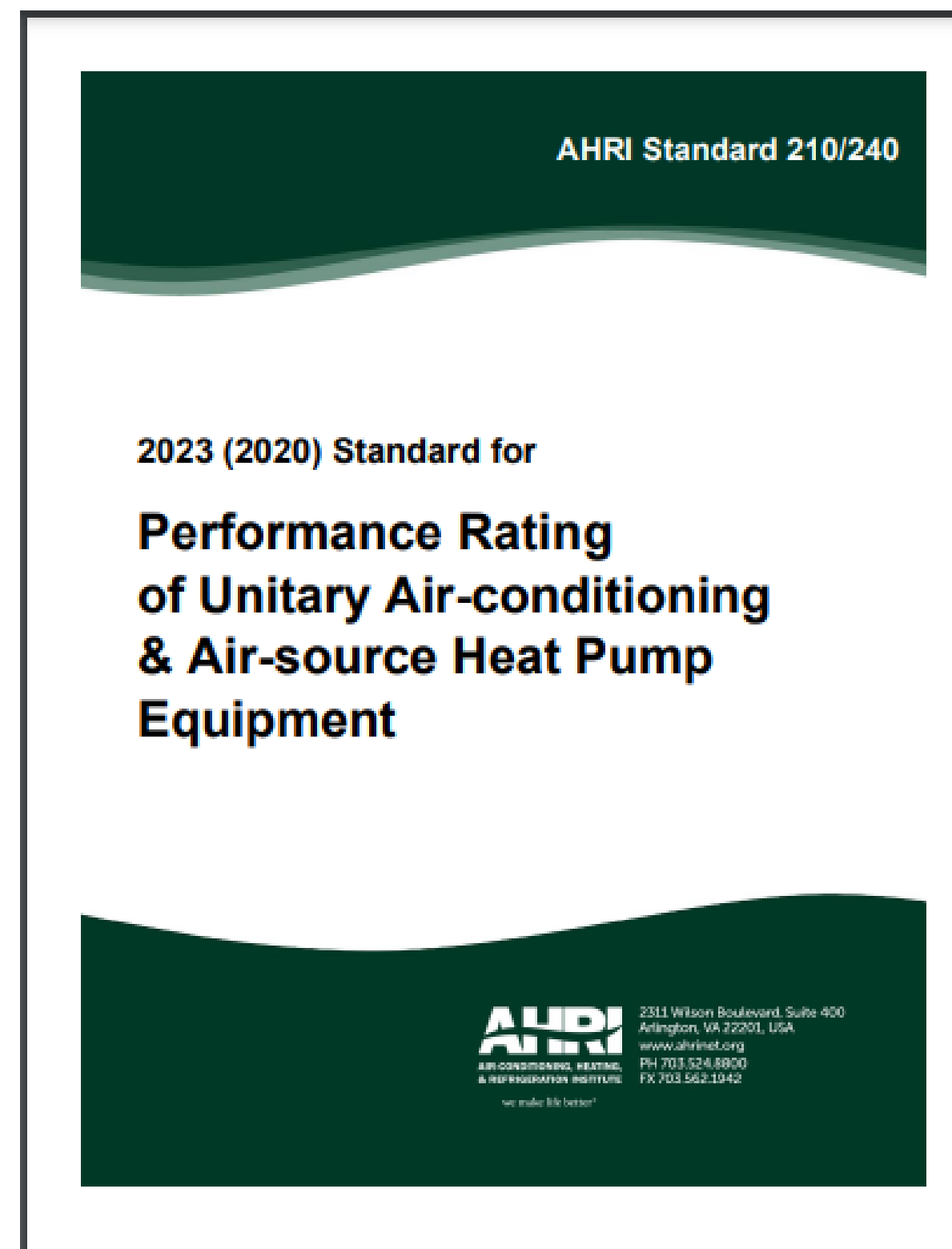
### GLOBAL MARKET



Collaboration with UNEDO/ KIGALI  
Standards adoption & Harmonization  
Climate Change & Ozone Issues

## INDUSTRY STANDARDS

### STANDARDS & GUIDELINES



## CERTIFICATION

40+ Certification  
Programs  
1000+ Licensees,  
Including  
280+ International  
Players



### APPROVED CERTIFICATION BODY





# AHRI Introduction

AIR CONDITIONING HEATING AND REFRIGERATION INSTITUTE

## AHRI INDUSTRY EVENTS

THE GLOBAL EVENT FOR  
HVACR INDUSTRY



## TRAINING & CERTIFICATION

TECHNICIAN TRAINING &  
CERTIFICATION



REFRIGERANT DRIVING LICENSE



## RESEARCH

REFRIGERANTS



AHRI-led program tests  
alternative refrigerants for  
major product categories

<http://www.ahrinet.org/saferefrigerant>



# AHRI Introduction

AIR CONDITIONING HEATING AND REFRIGERATION INSTITUTE

## REGULATIONS

### U.S. FEDERAL REGULATIONS



### GCC NATIONAL REGULATIONS



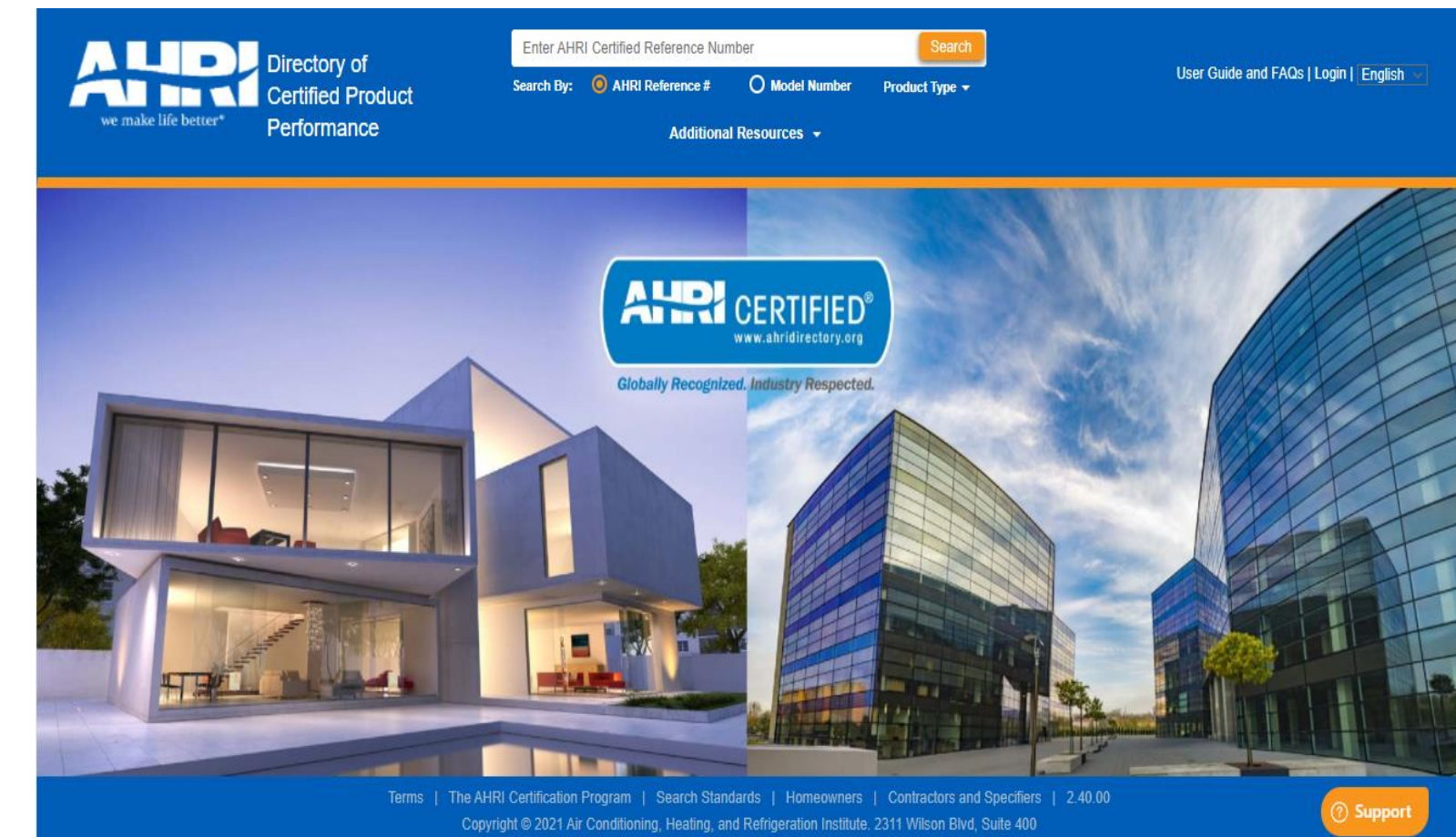
## MARKET SURVEILLANCE

### COMPLIANCE DATA

Provide performance information on behalf of participants to

- U.S. Department of Energy
- U.S. Environmental Protection Agency
- U.S. Federal Trade Commission
- California Energy Commission
- Natural Resources Canada

## CERTIFICATION DIRECTORY





# AHRI Introduction

AIR CONDITIONING HEATING AND REFRIGERATION INSTITUTE

## OUR STRENGTH : GLOBAL MEMBERSHIP – INDUSTRY EXPERTISE & BEST PRACTICES





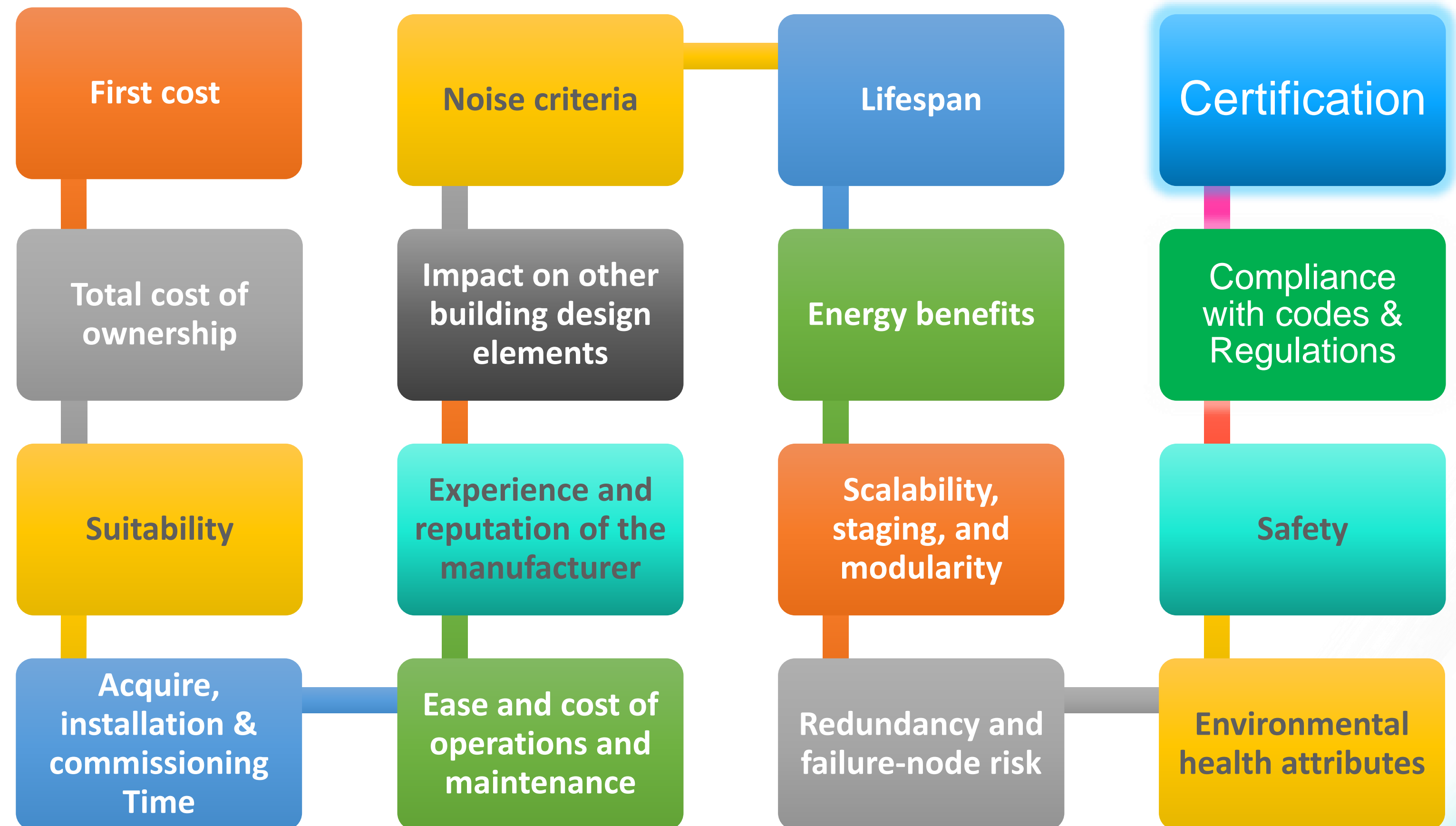
2

## Importance of Certification AHRI Certification as a Compliance Tool





## *Equipment Selection Criteria*





# Importance of Certification

WHAT IS AHRI CERTIFICATION?

Widely recognized as the gold-standard for heating and cooling certification, AHRI provides an accurate and unbiased evaluation of heating, ventilation, air conditioning and commercial refrigeration (HVACR) equipment. With over 80 years' experience certifying heating and cooling hardware, AHRI is an internationally recognized certification standard.



**Simply put, AHRI certification provides you with an unbiased means of comparing several HVAC units.**



# Importance of Certification

WHAT IS AHRI CERTIFICATION ?



Globally Recognized. Industry Respected.

Performance certification programs that certify **residential** and **commercial** equipment

- Capacity
- **Energy efficiency**
- Pressure drop
- **Power consumption**
- Refrigerant purity
- **Water consumption rate/usage**
- Selection rating software
- **Sound rating**
- Fan speed
- **Seasonal Energy Efficiency Ratio**
- Sensible and latent effectiveness
- **Air transfer ratio**

Uses recognized industry test standards

- ANSI/AHRI
- ASHRAE
- EN
- ISO/IEC
- Regional (CSA, ISHRAE/IS)



Verify equipment performance ratings through extensive and continuous testing



# Importance of Certification

AHRI CERTIFIED PRODUCT ADVANTAGES 1



## Concerning points

- Higher capital cost
- Expensive Maintenance
- Power consumption & sustainability
- Noisy operation
- Green technology



## AHRI Certified Product

- ✓ Cost of Compliance is below 1% of product cost
- ✓ Certified product is performance tested
- ✓ Verified efficiency, complies with MEPS with minimum variations
- ✓ AHRI has sound standards that test and certify noise levels
- ✓ AHRI is leading global research on low-GWP refrigerants

*Advantages*



# Importance of Certification

AHRI CERTIFIED PRODUCT ADVANTAGES 2



## Concerning points

- Country Of Origin & Premium Product
- Works in local climate
- 3rd party test & specs verification
- Ensure consistency
- Compliance with regulatory standards



## AHRI Certified Product

- ✓ Only reputable companies acquire AHRI certifications
- ✓ AHRI has hot climate-specific standards & certifications
- ✓ AHRI verifies detailed specs beyond basic specs
- ✓ AHRI conducts consistent inspections to verify that manufacturing practices remain consistent over time
- ✓ Certification is trusted by many governments and nongovernment entities to ensure compliance

*Advantages*



# Importance of Certification

HVAC INDUSTRY'S 65+ YEARS GOLD STANDARD

## SYSTEMATIC, STRINGENT, INDUSTRY DRIVEN CONFORMITY ASSESSMENT PROGRAM



- Performance Data for units in scope
- Basic Model Groupings (BMGs) defined
- Manufacturer own test report per BMG
- Additional Data:
  - for Regulatory Compliance
  - testing, facility, data validation

- 10% - 30% of all BMGs tested  
Labs & test samples randomly selected
- Failure Penalty:
  - entire BMG is rerated proportionally
  - another BMG is tested
- Acceptance into the program only after **PASSING** all qualification tests

- 10 to 30 % of BMG annually tested
- Analytics based sample selection
- Random production BMG selection
- Labs Random Selection
- Verification provision – challenge test
- Penalties for test failures



# Importance of Certification

HVAC INDUSTRY'S 65+ YEARS GOLD STANDARD

## AHRI EXPANDING LABORATORY FOOTPRINT

### AHRI-APPROVED LABORATORIES ACROSS THE GLOBE



### AHRI APPROVED LABORATORIES :

- Air Movement and Control Association (AMCA) – USA
- Canadian Standards Association (CSA) – USA
- CETIAT - France
- DMT GmbH & CO KG - Germany
- Heat Transfer Research, Inc. – USA
- Hefei General Machinery & Electrical Product Inspection (GMPI) -- China
- Intertek ( NY – OH – TX, USA)
- UL – USA
- UL – Middle East
- Lucerne University (HSLU) Switzerland

ISO 17025

AHRI 140

AMCA 51

ASHRAE Method of Testing



# Importance of Certification

HVAC INDUSTRY'S 65+ YEARS GOLD STANDARD

**“AHRI CERTIFIED” IS NOT TO BE CONFUSED WITH:  
”RATED OR TESTED PER AHRI STD”**

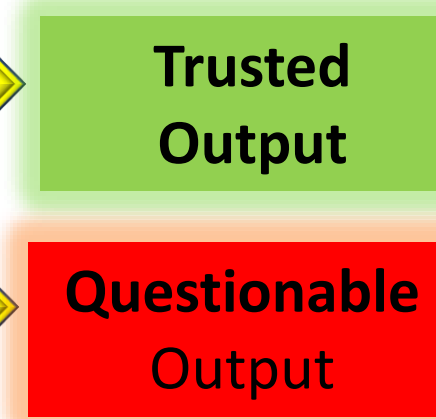
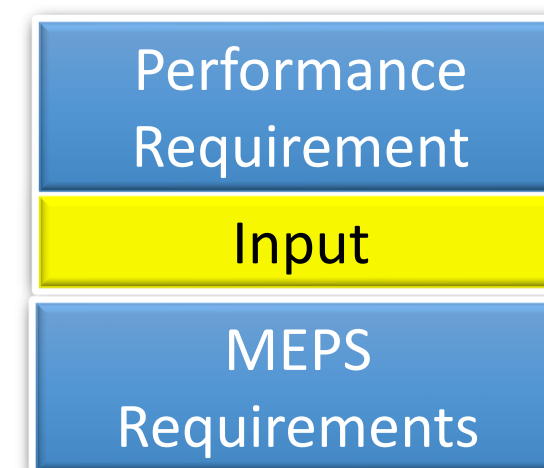
Rated per performance is @ AHRI standard operating temperatures

It **DOES NOT MEAN** compliance to standards

There **IS NO** independent verification of claim

There **ARE NO** clear test methods or basis of calculation

It **IS NOT** possible to fairly or accurately compare supplier's performance

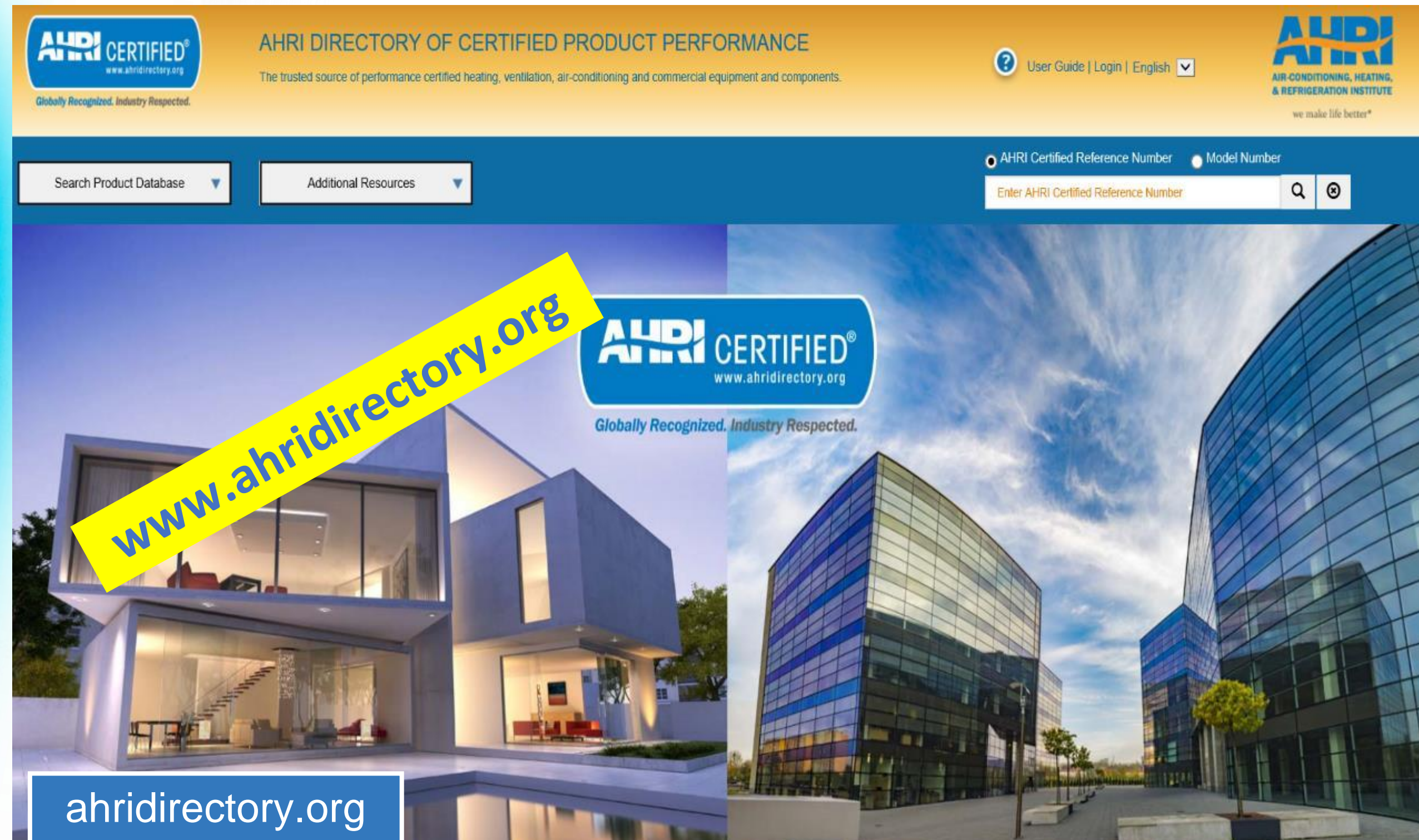




# Importance of Certification

HVAC INDUSTRY'S 65+ YEARS GOLD STANDARD

## AHRI DIRECTORY : GLOBAL PUBLIC FREE ACCESS



- Download certified performance ratings: residential, commercial, and industrial products
- Real-time data and on demand current certificate printout
- Quick search functions
- Gives end user / designer confidence in certified high efficiency products and ability to confirm certification and compare product performance.







**3**

## **Regional Regulations and Trends**





## GREEN BUILDING CODES AND ASHRAE 90.1



## ASHRAE STDS: FOUNDATION OF REGION'S GREEN BUILDING CODES

STANDARD 90.1 - STANDARD 55 - STANDARD 62 - ASHRAE HANDBOOK – FUNDAMENTALS

# Green Building Codes



# Regional Regulations and Trends

AHRI CERTIFICATION > ASHRAE 90.1 COMPLIANCE TOOL



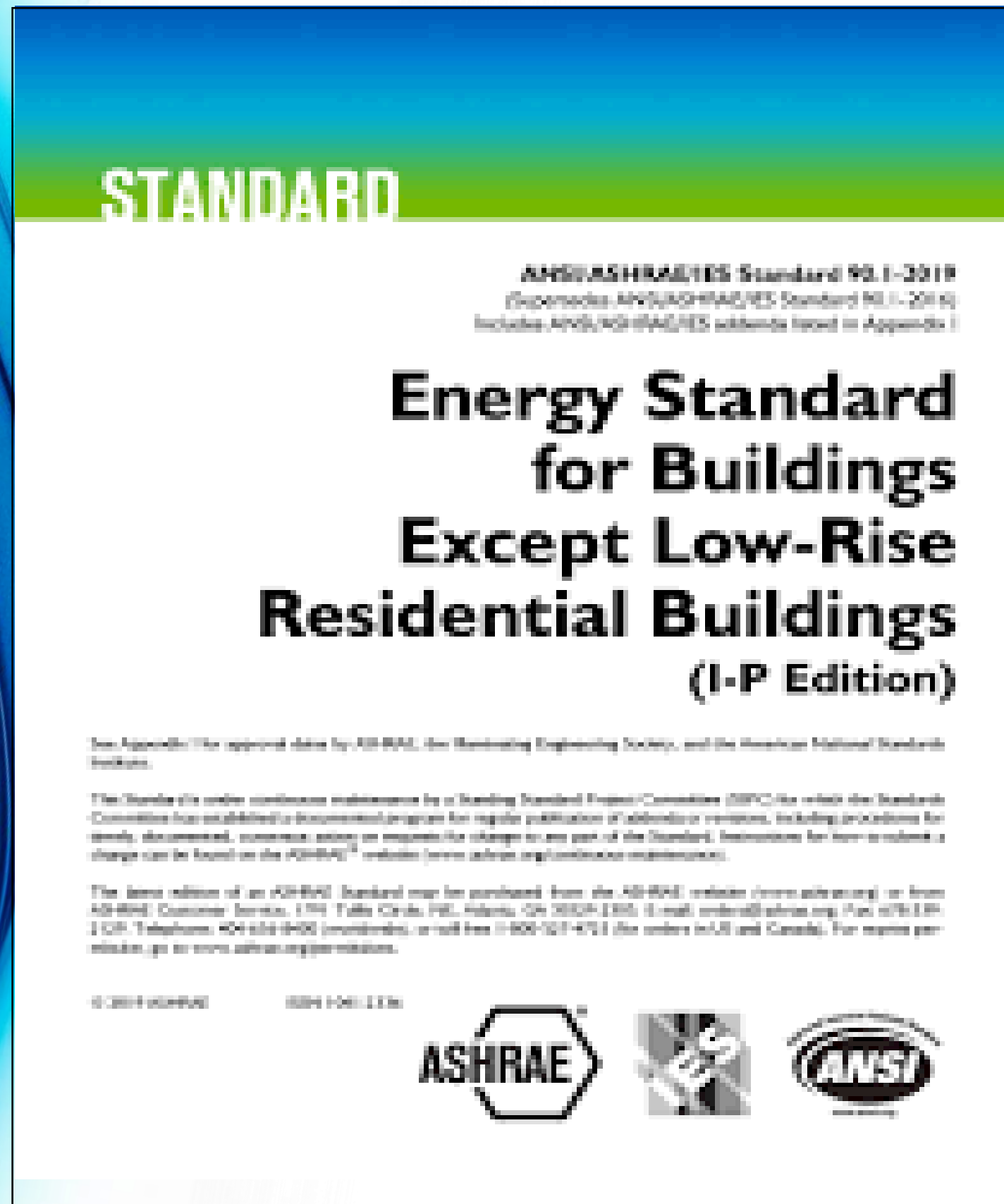
## ASHRAE 90.1 SCOPE

Minimum energy-efficient requirements ( design/construction, O&M)

1. new buildings and their systems,
2. new portions of buildings and their systems,
3. new systems and equipment in existing buildings, and

Criteria for determining compliance with these requirements.

Building Envelope / HVACR / DHW/ Power / Lighting / Other Equipment



# Green Building Codes

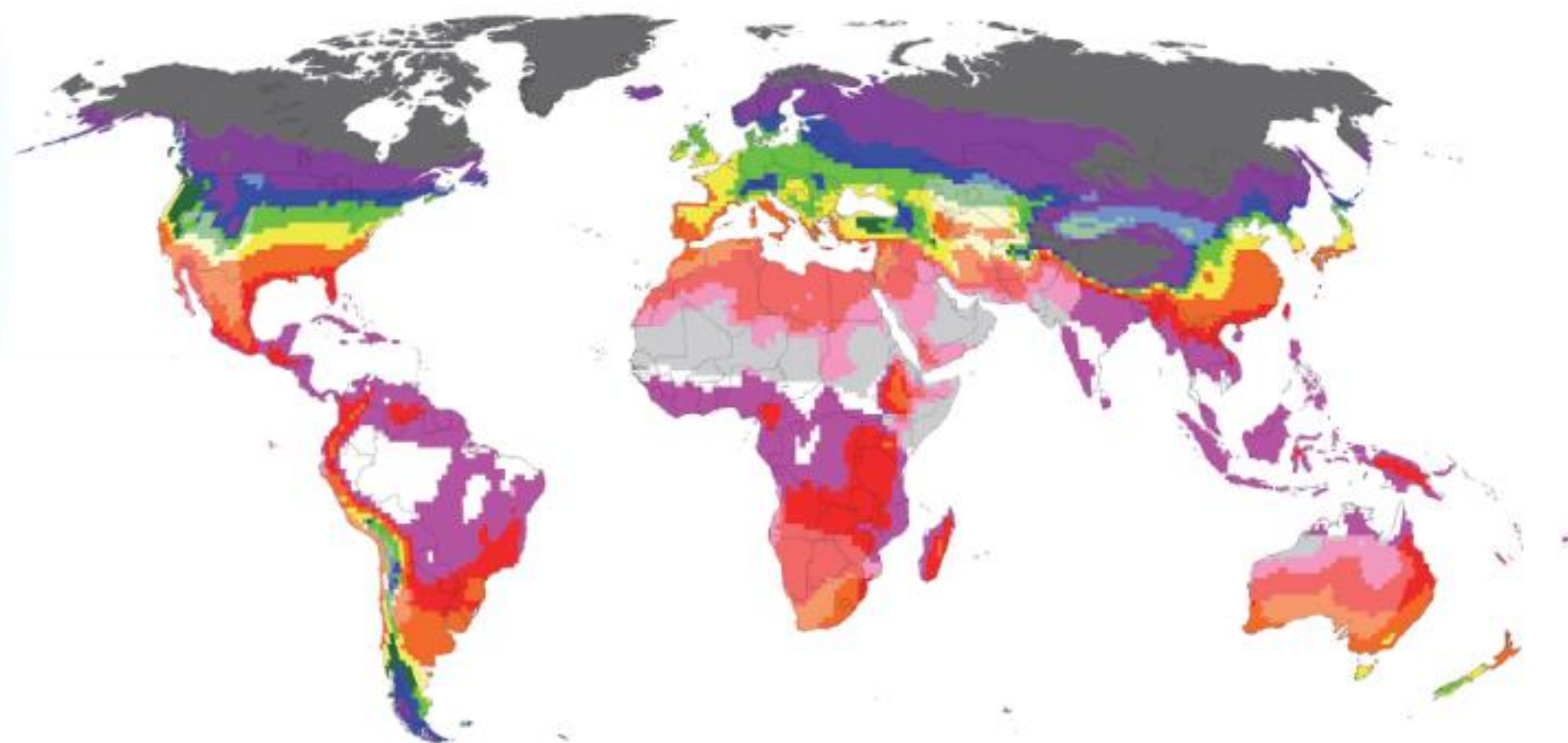


# Regional Regulations and Trends

AHRI CERTIFICATION > ASHRAE 90.1 COMPLIANCE TOOL

## CLIMATE ZONES IN ASHRAE 90.1

### ANNEX A1 REFERENCE ASHRAE 169 FOR CLIMATE ZONE DESIGN



Zone 0B Extremely Hot Dry
Zone 1A Very Hot Humid
Zone 1B Very Hot Dry
Zone 2A Hot Humid
Zone 2B Hot Dry

Region's Climate Zone: A0-3 and B0-3

## Green Building Codes

### AHRI CERTIFICATION & RATING

AHRI Standard 211/241-0B/1B-2021 (SI)

Table 9. Test Conditions for Air-cooled Products <sup>1</sup>				
Test Name	Air Entering Outdoor Unit <sup>2</sup> (°C)	Air Entering Indoor Unit <sup>2</sup> (°C)	Compressor Speed <sup>3</sup>	Indoor Airflow <sup>4</sup>
Cooling Mode				
T <sub>3,Full</sub>	46.0 / 24.0 <sup>5,6</sup>	29.0 / 19.0	Full <sub>C</sub> <sup>8</sup>	Full <sub>C</sub>
T <sub>4,Full</sub>	48.0 / 24.0 <sup>5,6</sup>	26.6 / 19.4	Full <sub>C</sub> <sup>8</sup>	Full <sub>C</sub>
T <sub>1,Full</sub>	35.0 / 24.0 <sup>5,6</sup>	27.0 / 19.0	Full <sub>C</sub>	Full <sub>C</sub>
T <sub>1,Int</sub>	35.0 / 24.0 <sup>5,6</sup>	27.0 / 19.0	Int <sub>C</sub>	Int <sub>C</sub>
T <sub>1,Low</sub>	35.0 / 24.0 <sup>5,6</sup>	27.0 / 19.0	Low <sub>C</sub>	Low <sub>C</sub>
B <sub>Full</sub>	27.8 / 18.3 <sup>5,6</sup>	26.7 / 19.4	Full <sub>C</sub>	Full <sub>C</sub>
B <sub>Low</sub>	27.8 / 18.3 <sup>5,6</sup>	26.7 / 19.4	Low <sub>C</sub>	Low <sub>C</sub>
C <sub>Full</sub>	27.8 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Full <sub>C</sub>	Full <sub>C</sub>
C <sub>Low</sub>	27.8 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Low <sub>C</sub>	Low <sub>C</sub>
D <sub>Full</sub>	27.8 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Full <sub>C</sub>	Full <sub>C</sub> <sup>9</sup>
D <sub>Low</sub>	27.8 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Low <sub>C</sub>	Low <sub>C</sub> <sup>9</sup>
E <sub>Int</sub>	30.6 / 20.6 <sup>5,6</sup>	26.7 / 19.4	Int <sub>C</sub>	Int <sub>C</sub>
F <sub>Low</sub>	19.4 / 11.9 <sup>5,6</sup>	26.7 / 19.4	Low <sub>C</sub>	Low <sub>C</sub>
G <sub>Low</sub>	19.4 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Low <sub>C</sub>	Low <sub>C</sub>
I <sub>Low</sub>	19.4 / 14.4 <sup>5,6</sup>	26.7 / 13.9 <sup>7</sup>	Low <sub>C</sub>	Low <sub>C</sub> <sup>9</sup>
Cooling Mode Operation Tests				
Voltage Tolerance	35.0 / 23.9 <sup>6</sup>	26.7 / 19.4	Full <sub>C</sub>	Full <sub>C</sub>
Low Temperature	19.4 / 13.9	19.4 / 13.9	Full <sub>C</sub>	Full <sub>C</sub>
Insulation Efficiency	26.7 / 23.9	26.7 / 23.9	Full <sub>C</sub>	Full <sub>C</sub>
Condensate Disposal	26.7 / 23.9	26.7 / 23.9	Full <sub>C</sub>	Full <sub>C</sub>
Extra High Maximum Operation (Optional)	52.0 / 31.0	26.7 / 19.4	Full <sub>C</sub> <sup>8</sup>	Full <sub>C</sub>



# Regional Regulations and Trends

AHRI CERTIFICATION > ASHRAE 90.1 COMPLIANCE TOOL

## AHRI STANDARDS REFERENCED IN ASHRAE 90.1

### NORMATIVE STANDARDS

ASHRAE 90.1 - SECTION 12

Normative Table Lists 18 AHRI Standards.  
These include, but are not limited to:

- AHRI 210/240 (DX Splits < 5.4 RT)
- AHRI 340/360 (DX Units > 5.4 RT)
- AHRI 1230 VRF Systems
- AHRI 550/590 Chillers

#### 4.1.7 Definitions:

Normative appendices are considered to be integral parts of the mandatory requirements of ASHRAE 90.1

### MANDATORY PROVISIONS

ASHRAE 90.1 - HVAC SECTION 6.4

Mandatory minimum SEER

Rating and operating conditions per AHRI standard

Tables 6.8 List of equipment and respective AHRI standard

#### 6 Heating, Ventilating, and Air Conditioning

Table 6.8.1-1 Electrically Operated Unitary Air Conditioners and *Condensing Units*—  
Minimum *Efficiency* Requirements

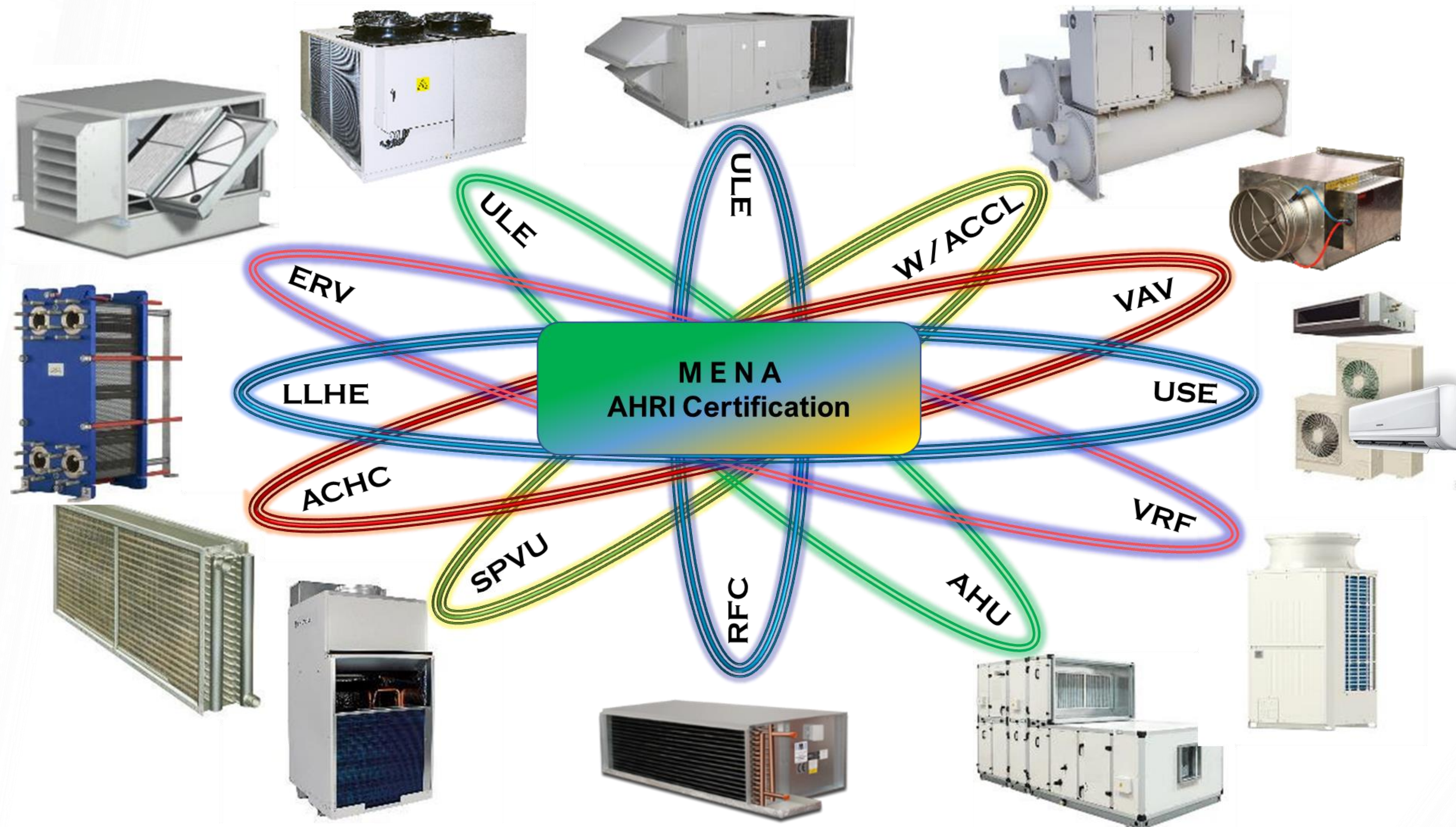
<i>Equipment Type</i>	<i>Size Category</i>	<i>Heating Section Type</i>	<i>Subcategory or Rating Condition</i>	<i>Minimum Efficiency</i>	<i>Test Procedure<sup>a</sup></i>
Air conditioners, air cooled	<65,000 Btu/h <sup>b</sup>	All	Split system, three phase	13.0 SEER	AHRI 210/240
			Single package, three phase	14 SEER	

# Green Building Codes



# Regional Regulations and Trends




HVAC STANDARDS RELEVANT TO MENA





# Regional Regulations and Trends

MENA RELEVANT STANDARDS (HIGH AMBIENT)

	NAME	AHRI STANDARD	Yr	SI	50 Hz	INTERNATIONAL DIRECTORY /CERTIFICATE	T3 46 C	T3 (MAX) 52 C	DESCRIPTION
1	WCCL & ACCL (Chillers)	550/590 - 551/591	2020	X	Yes	X	 Yes,	Yes	550/590 (IP) & 551/591 (SI), Performance Rating of Water-chilling and Heat Pump Water-heating Packages Using the Vapor Compression Cycle
2	Unitary Large	340/360	2019		Yes	X	 Yes	Yes	Performance Rating of Commercial and Industrial Unitary Air-conditioning and Heat Pump Equipment > 65K BTU/h <250K Btu/h
3	Unitary Small	211/241-0B/1B	2021	X	Yes	X	 Yes	Yes	Performance Rating of Unitary AC & Air-source Heat Pump < 65K Btu/h bbbb
4	VAV (Variable Air Volume)	880-881			Yes	X	Not Required	N/A	Performance Rating of Air Terminals
5	VRF (Variable Refrigerant Flow)	1230	2021						
6	AHU (Air Handling Units & Casing)	430/1350 - 431	2020	X	Yes				illing
7	RFC (Room Fan Coils)	440-441	2019	X	Yes				
8	ACHC (Forced Circ Coils)	410	2001		N/A				
9	LLHE (Heat Exchangers)	400-401	2015	X	N/A				
10	ERV (Energy Recovery Ventilation)	1060-1061	2018	X	Yes				for
11	DCOM EQP	1360-1361	2017	X	Yes				
12	TSE (Thermal Storage Equipment)	900-901	2014	X					Performance Rating of Computer and Data Processing Room Air Conditioners
13	SPVU (Single Packaged Vertical Unit)	490	2003						Performance Rating of Computer and Data Processing Room Air Conditioners

Example

3	Unitary Small	211/241-0B/1B	2021
	VAV (Variable Air	880-881	

AHRI 211-241 Released in 2021

Cover T3 (46°C) & (48°C)

Calculates SEER based on custom BIN hours

For SI units add 1 to the standard (e.g. 400 --> 401)

\* Max temperature 49 °C



# Regional Regulations and Trends

## GCC STANDARDS AND PRODUCT COMPLIANCE REQUIREMENTS

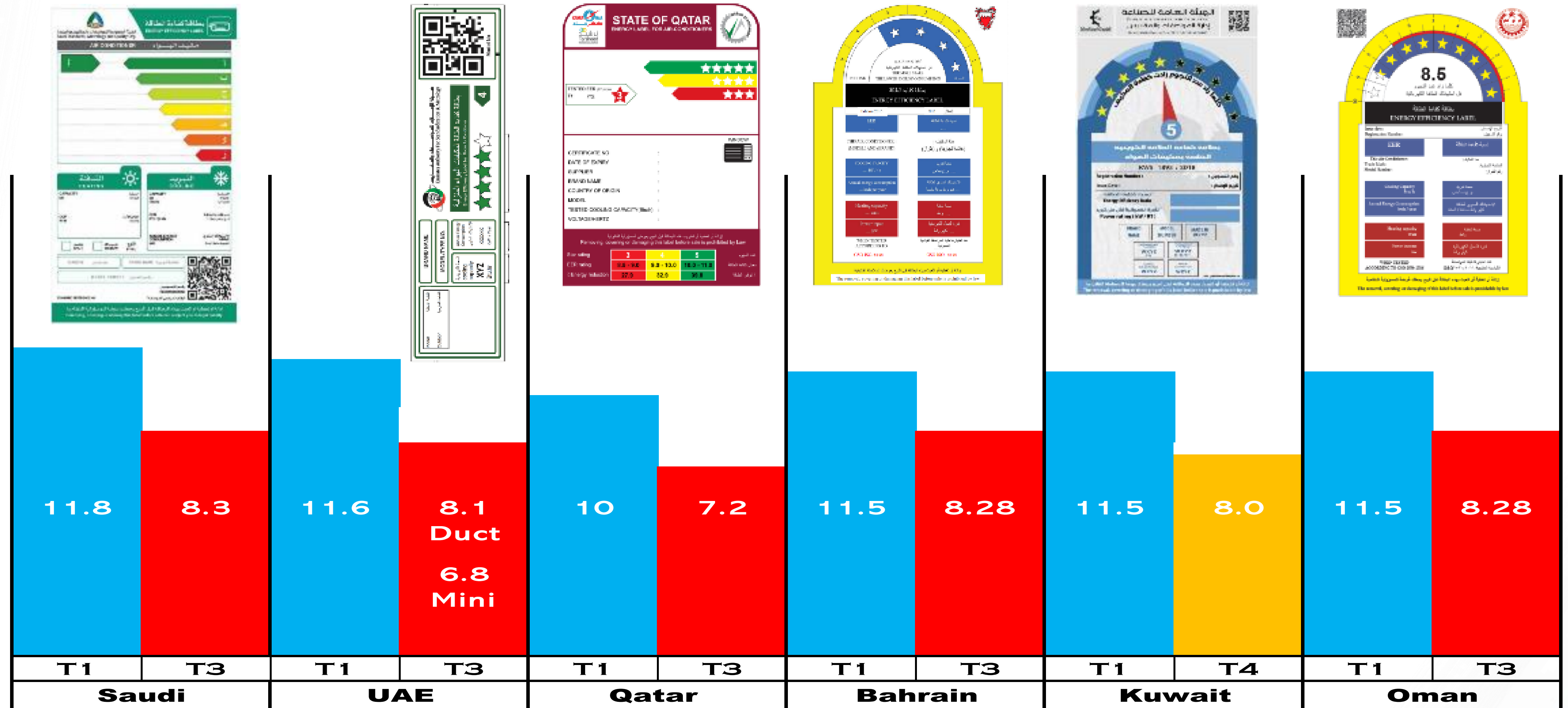
Country	Standard	Description	Products Included						
			Mini Split	Ducted Split	Rooftop	VRF	Chillers	FCU	AHU
SAUDI	SASO 2663:2021	Energy Efficiency labelling and testing requirements for small Unitary	X	X					
	SASO 2874:2016	Energy Efficiency and testing requirements for large unitary		X	X	X	X		
UAE	ESMA : UAE.S 5010-1:2019	Energy efficiency label for household AC	X						
	ESMA : UAE.S 5010-5:2019	Energy efficiency label for commercial and central AC		X	X	X	X		
	Dubai Municipality	AL SA'FAT- Green Building evaluation system	X	X	X	X	X	X	X
	Dubai FZ Trakhess	EHS Green Building Regulations	X	X	X	X	X		
	Abu Dhabi - ESTIDAMA	Urban planning council : Pearl rating system for Estidama	X	X	X	X	X		
QATAR	QS SASO 2663: 2015	Energy labeling and minimum energy performance requirements for AC	X	X					
BAHRAIN	BSM, EWA	Energy labeling and minimum energy performance requirements for AC	X	X					
OMAN	GSO 2530: 2016	Energy labeling and minimum energy performance requirements for AC	X	X					
KUWAIT	MEW R6: 2018	Energy Conservation Program - Code of Practice	X	X	X	X	X		
GCC	GSO-BD-142004-01	Safety - Gulf Technical Regulation for Low Voltage Electrical Equipment and Appliances	X	X					



# Regional Regulations and Trends

## MINIMUM ENERGY PERFORMANCE STANDARDS

Minimum  
E E R



Testing  
Temperature  
s & Voltages

T1<sup>0</sup>C ID/OD  
(WB/DB)  
(19-27/24-35)  
230V-1pH

T3<sup>0</sup>C ID/OD  
(WB/DB)  
(19-29/24-46)  
230V-1pH

T4<sup>0</sup>C ID/OD  
(WB/DB)  
(19.4-26.6/26.9-48)  
240-1pH

High Ambient<sup>0</sup>C  
ID/OD(WB/DB)  
(23-32/ 31-52)  
230V+/-10%-1pH

T1 = 35° C

T3 = 46 °C

T4 = 48 °C



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Thank You  
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**Main**  
**Standards**  
**Certification**

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[www.ahrinet.org/search-standards](http://www.ahrinet.org/search-standards)

[www.ahrinet.org/certification/ahri-certification-programs](http://www.ahrinet.org/certification/ahri-certification-programs)