

GREETINGS FROM THE PRESIDENT



DENIS LABELLE



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Mark your Calendars

for these upcoming events

The Big 5 Exhibition

November 23-27, 2008
Dubai, UAE

COMFEX

January 8-10, 2009
Pune, India

AHR Expo

January 26-28, 2009
Chicago, IL

Climatizacion

February 24-27, 2009
Madrid, Spain

AMCA International - Spring Meetings

HR/ME
Sales & Marketing
AMCA/UL Meetings
March 1-5, 2009
Orlando, FL

Technical Seminar

March 1-3, 2009
Orlando, FL

China Refrigeration

April 5-9, 2009
Guangzhou, China

As your new AMCA International President for 2008 - 2009, I would like to be the first to wish Seasons Greetings to all AMCA members & staff who celebrate holidays at this time of year. For many of you located in the U.S. you're busy getting ready for the Thanksgiving Holiday, and possibly traveling to spend time with family and friends. Thanksgiving is a time to reflect on our own lives, family, friends, business, career, and as we look back over this past year, there is much to be thankful for.

The AMCA staff has many projects on their calendar, some of the highlights include; trade shows, Sound and Sound Testing Seminar, AMCA Spring Meetings, new and revised standards, and translation of the new corporate video into Mandarin Chinese. All of these projects will continue the huge global successes we have achieved over the past several years.

2008-2009 Board structure is as follows:

Denis Labelle, of T.A. Morrison & Company, Inc., President
Gary Benson, of Mechanovent Corporation, Chairman of the Board
Arthur LaPointe, of Construction Specialties Vice President
Michael Barry, of Twin City Fan Companies, Ltd., Treasurer
Vic Colwell, of Loren Cook Company, Director at-Large

Board of Directors:

Mike Almaguer, of Pottorff
George Atkinson, of Hartzell Fan Company
Mike Binkholder, of Mestek, Inc.
Dane Carey, of NCA Manufacturing, Inc.
Mike Pijar, of Berner International Corporation
Geoff Sheard, of Flakt Woods
Gary Stroyny, of Greenheck Fan Corporation
C.F. Yang, of Kruger Ventilation Industries Pte. Ltd.

For the complete Annual Meeting Minutes, pictures of this year's meeting, a preview of next year's Annual Meeting site in Mont Tremblant, Quebec, Canada, and a special "Thank You" to all of our sponsors, please visit AMCA International's home page www.amca.org

Marketing Committee Update

AMCA's new website was launched October 20, 2008, please make sure to stop by www.amca.org and check out all of the new features! Currently the committee is working on development of a Green Campaign for AMCA, which will include outcomes from the ASHRAE 90.1 committee, in the development of a Fan Efficiency Labeling System.

AHR/ASHRAE EXPO 2009

AMCA staff will be attending the AHR/ASHRAE Expo January 26-28, 2009 in Chicago, IL. AMCA is sponsoring an educational session; **John Cermak, Ph.D., P.Eng., M.Sc.** of *ACME Engineering and Manufacturing Corporation*, presents: **Labeling Fans for Energy Efficiency, Tuesday, Jan 27th, 9:30-11:30 in room S102a,**

Please make sure to stop by AMCA booth # 2928!

Also on the horizon.....AMCA International's Spring Meetings will be held March 1-5, 2009 in Orlando FL. AMCA will be hosting four separate meetings at this time.

March 1-3, 2009	HR/ME Councils Meeting, Sales and Marketing Councils Meeting, Technical Seminar
March 4-5, 2009	AMCA/UL Meetings



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Monday, March 2, 2009, Scott Spratt, Senior Meteorologist of the National Weather Service will speak to the HR/ME, Sales and Marketing Council Meeting, and the Technical Seminar attendees during the lunch hour. His presentation will include: Forecasting Hurricane Impacts and Communicating Risks.

The Human Resources and Manufacturing Executives Councils' will be meeting from Sunday, March 1, 2009 to Tuesday, March 3, 2009. During this time councils will be meeting separately as well as together in a unified group. On Monday afternoon March 2, both groups will be able to take a tour of Disney's energy Management System Design Tour, and then a Backstage Magic Tour of Disney's Textile Services and a Journey beneath the Magic Kingdom to view support systems located in the "tunnel."

The Sales and Marketing Council has brought their program to new levels this year. The program entitled "**Modern Trends in Marketing**" giving attendees tools to use in this extremely tough economy.

AMCA International Technical Seminar – 2009...The next AMCA International Technical Seminar is scheduled to be held 1-3 March 2009. This Seminar will be held in Orlando FL, in conjunction with the Sales and Marketing Executive Council Meeting, the HR/ME Council Meetings, the spring HVAC/Fire & Smoke Damper Engineering Committee meetings and the AMCA/UL Meeting.

Member companies are encouraged to be represented. Newer engineers and senior engineers alike will benefit from hearing the latest on what is going on in our industry. There will be some outside papers as well as those presented by AMCA international Engineers.

*****Technical Seminar is accredited for 13 Professional Development Hours (PDH)*****

Statistical Program

In today's uncertain times, the AMCA Statistical Program is a useful tool, providing value through accurate and timely market information with which to gauge current business performance and long term opportunities. Has your company registered for this program? If you haven't done so yet, I urge you to sign up as this market information is available only to those members who participate in the program.

If you have any questions, please email Christie Kornacker or Marian Vambreck at ckornacker@amca.org or mvambreck@amca.org.

Have a great month, and check back next month for current details on upcoming meetings and events within your association.

Respectfully,



Denis Labelle

AMCA International Standards Updates

AMCA International Revises Publication 111-99 (R2007),(REV. 10/08), Laboratory Accreditation Program

Arlington Heights, IL USA—October 15, 2008—The Air Movement and Control Association International, Inc. (AMCA) has recently revised its publication 111-99, Laboratory Accreditation Program. AMCA 111 now recognizes ISO 13347:2004 Fans – Determination of fan sound power levels under standardized laboratory conditions, Part 1: General overview, Part 2: Reverberant room method, Part 3: Enveloping surface methods, and Part 4: Sound intensity method. By recognizing these standards, products tested in accordance with them can now have their performance certified using the AMCA Certified Ratings Program (CRP).

AMCA International approves AMCA 222-08, an "Application Manual for Air Curtains"

Arlington Heights, IL USA—October 16, 2008—The Air Movement and Control Association International, Inc. (AMCA International) approved AMCA 222-08 a new Application Manual for Air Curtains, this application manual covers Air Curtain Unit (ACU) theory, components, construction, testing and certification of ratings, applications, benefits, selection, purchase, installation, service and maintenance.

AMCA International approves AMCA Publication 503-08, Fire, Ceiling (Radiation), Smoke, and Fire/Smoke Dampers Application Manual

Arlington Heights, IL USA—October 15, 2008—The Air Movement and Control Association International, Inc. (AMCA) International approved AMCA 503-08, a new Application Manual for Fire, Ceiling (Radiation), Smoke and Fire/Smoke Dampers. This application manual serves as a guide to understanding the various types and special nature of fire, ceiling (radiation), smoke and fire/smoke

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damper products so that they may be properly selected, applied, installed, inspected, and maintained.

AMCA International approves AMCA Publication 504-08, Application Manual for Sun Control Devices

Arlington Heights, IL USA—October 16, 2008—The Air Movement and Control Association International, Inc. (AMCA) International approved AMCA Publication 503-08, a new Application Manual for Sun Control Devices. This application manual provides information and important points to be considered when designing, specifying, and detailing installations of sun control devices for aesthetics and energy cost savings.

Visit www.amca.org to view or download Publications and Standards

AMCA Fan Efficiency Label

UPDATE: The AMCA International Fan Committee met on September 3rd & 4th. A major item of business was fan efficiency grades. The committee felt that fan efficiency grades (FEG) should be based on peak fan total efficiency. It was also noted that peak fan total efficiency is generally greater for larger sized fans. These were the two major principles behind a proposed labeling program. In addition, the committee thought that guidance to users is needed to ensure that the fan is operating in the vicinity of the peak efficiency.

AMCA inmotion



As the official publication of the **Air Movement and Control Association International (AMCA)**, AMCA inmotion is dedicated entirely to mechanical ventilation systems – air movement and control.

April 2009 inmotion Editorial Calendar Highlights:

- * **The New ISO Standard 12759 for Fan Efficiency Grades and Labels**
- * **Engineering with Air Doors**
- * **Integrating Fire Dampers and Smoke Control Fans**
- * **Sun Control Devices: Looks aren't Everything**

Don't miss out on advertising opportunities for this coming Spring 2009 issue of *inmotion*!

**** NOTE****

**** Please contact Marian Vambrech at mvambrech@amca.org for details about advertising or to submit editorial content for inmotion magazine****

CRP Violation Procedure

AMCA International Board of Directors approved a new procedure to put stricter penalties into the AMCA Certified Ratings Program. The 'penalties', in this case, generally consist of public notification through AMCA International's website (www.amca.org) of all CRP violations. Prior to implementing this procedure the Board wants to give the membership an opportunity to read the procedure and become familiar with its requirements. It is their intent to have this procedure fully implemented six months after this newsletter reaches you. The procedure can be found on the AMCA International website at <http://www.amca.org/crp/documents.asp>, then by clicking "CRP Violation Brochure". Please contact Joe Brooks (jb Brooks@amca.org) or Lisa Ullrich (lullrich@amca.org) of the AMCA staff if you have any questions.

appi Electricity & Utility Update

An AMCA Member who participates in the appi program has a projected savings from 12/1/2005 to 11/30/2010 of \$255,000.

About appi



A member benefit of your association is the APPi Savings Solutions Program. Managed by Affiliated Power Purchasers International (appi), an independent utility consulting firm, this program provides savings solutions for your business. appi's electricity procurement service protects your business and your bottom line. appi reviews pricing and product options, and then presents you with the most competitive electricity rates.

You choose whether to implement appi's solutions.

Contact appi at (800) 520-6685 or info@appienergy.com

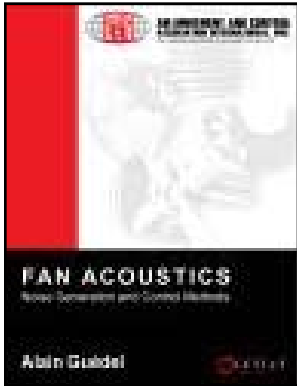
Confidence Index

AMCA's popular confidence Index for Bookings report for the 4th Quarter of 2008 is available at www.amca.org.

The confidence index is a subjective expression by member companies on the relative health or vigor of the industry categorized by market segment. Member companies are asked to indicate, via a short survey, the changes they anticipate in bookings over the next three months compared to the same quarter of the previous year, and previous quarter. Market segments included in the survey are residential, commercial and institutional, industrial (including power generation and agricultural).

Please visit AMCA International's website and click on MyAMCA Member Login. If you do not have a password or forgot your password, contact Linda Plesh at lplesh@amca.org.

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AMCA publishes English version of Author Alain Guédel's, "Acoustique des ventilateurs" (Fan Acoustics-Noise Generation and Control Methods); CETIAT a not-for-profit industrial technical center located in Villeurbanne Cedex, France, has granted AMCA International full publishing rights for the English version of Alain Guédel's work entitled "Acoustique des ventilateurs." (Fan Acoustics-Noise Generation and Control Methods.) AMCA International's TA-COS committee was commissioned with the task of translating the work from French to English. This book fulfills a much needed gap in available literature for ventilation engineering. Available for purchase through the AMCA website, priced at \$60 for AMCA members and \$120 for Non-AMCA members.

To order or download Fan Acoustics, Noise generation and Control Methods, visit www.amca.org

A technical paper entitled "External Shading Devices in Commercial Buildings"



AMCA International collaborated with John Carmody and Kerry Haglund from the Center for Sustainable building Research at the University of Minnesota to develop the technical publication detailing the benefits of sunshade devices (louvers). **AMCA International's**

Standard 530 committee members provided input and guidance to the publication.

External Shading Devices in Commercial Buildings is published by AMCA International and is available for download on the AMCA website at www.amca.org.

AMCA International White Paper, Certified Ratings – A Closer Look



Available on the AMCA website, this paper explains to prospective buyers, specifiers, contractors, and users of air movement and control devices the need for validated published product performance ratings. The paper details the difference between AMCA Certified, Test in Accordance with, or Tested at AMCA.

The paper is available for download on the AMCA website at www.amca.org and is available in several languages.

Tradeshow Corner

Learn about some of the shows AMCA staff will be attending in the coming months.

The Big 5 Expo



November 23-27, 2008 AMCA Staff will be exhibiting at The Big 5. The Big 5 has an enviable reputation as the Middle East's most successful trade exhibition and is one of the world's major building and construction shows. Held annually, The Big 5 is an immensely strong international brand that continues to grow year on year

COMFEX

COMFEX is a global exposition on products, technology and services from the Indoor Climate Control Industry. With growing demand for indoor climate control from residential, corporate and industrial sectors. COMFEX 2009 is the platform where the in Air Conditioning, Refrigeration, Ventilation and Building Services shall be displayed and knowledge exchanged.

AHR EXPO 2009

January 26-28, 2009 Chicago, IL. Over 1,850 Exhibits and 72 Educational Sessions covering a world of Equipment, Systems, Components and Technology for the AIR-CONDITIONING, HEATING, REFRIGERATION AND VENTILATION industry.

Climatizacion 2009



February 24-27, 2009 AMCA International staff will be attending Climatizacion 09 in Madrid Spain. For four days, Climatizacion will become the trade meeting point for integral solutions in air conditioning, heating, ventilation and refrigeration, acting as the perfect framework for generating business relations, increasing contacts and presenting new products.