

GREETINGS FROM THE PRESIDENT



DENIS LABELLE



GRÜSSE • SALUTI • 인사 • CUMPRIMENTOS • SALUDOS • 贺电 • BIENVENUE

Mark your Calendars

for these upcoming events

COMFEX

January 8-10, 2009
Pune, India

AHR Expo

January 26-28, 2009
Chicago, IL

Climatizacion

February 24-27, 2009
Madrid, Spain

AMCA International - Spring Meetings

HR/ME
Sales & Marketing
AMCA/UL Meetings
March 1-5, 2009
Orlando, FL

Technical Seminar

March 1-3, 2009
Orlando, FL

HVACR Vietnam 2009

March 31 - April 2, 2009
Ho Chi Minh City,
Vietnam

China Refrigeration

April 5-9, 2009
Guangzhou, China

December 2008

December, not only signals the end of the year, but also brings the anticipation of a brand new year. For many of us, along with our normal work activities, December is also filled with all the hustle and bustle of holiday shopping, parties, and travel visiting friends and family.

As we approach the New Year, we should all take a few moments from our busy schedules to reflect on the past year's AMCA events, meetings, accomplishments, and the people who have touched our lives.

As I look back over this past year, I am proud to say that AMCA has made significant operational and financial improvements. Some of the accomplishments that come to mind: Launch of AMCA's new website and corporate DVD, increased membership, and maintaining a solid financial position. Throughout the year we held many successful meetings enabling members and colleagues at all levels to interface with each other, to share knowledge and to forge new relationships, this is exemplified by the opening of AFMA Laboratory of Singapore to promote worldwide expansion of AMCA's CRP. We are fortunate to have a strong, dedicated and supportive membership that places improving the industry high on its agenda and unselfishly provides the resources and talent required to achieve AMCA's strategic goals.

With these thoughts in mind, I wanted to wish all "AMCA Members" and "AMCA staff," a safe holiday season, a Merry Christmas, and a prosperous new year; I look forward to working with all of you in 2009.



AMCA International staff attended the November **USGBC Greenbuild Expo in Boston, MA**, staff reports that the conference was very well attended with over 28,000 people in attendance. Many of the attendees were AMCA members participating and taking advantage of the many educational sessions offered.

AMCA International staff also attended **The BIG 5 Expo in Dubai, UAE.**, staff reports that the show was extremely successful, generating a great deal of new interest in AMCA standards and publications, and membership.

AHR/ASHRAE EXPO 2009



AMCA will be represented at the AHR/ASHRAE Expo January 26-28, 2009 in Chicago, IL. AMCA is sponsoring an educational session; John Cermak, Ph.D., P.Eng., M.Sc. of ACME Engineering and Manufacturing Corporation, presents: Labeling Fans for Energy Efficiency, Tuesday, Jan 27th, 9:30-11:30 in room S102a,

Please make sure to stop by AMCA booth # 2928!

Also on the horizon.....AMCA International's 2009 Spring Meetings will be held March 1-5, in Orlando FL. AMCA will be hosting four separate meetings at this time.

March 1-3, 2009

HR/ME Councils Meeting,
Sales and Marketing Councils Meeting,
Technical Seminar

March 4-5, 2009

AMCA/UL Meetings



Monday, March 2, 2009, Scott Spratt, Senior Meteorologist of the National Weather Service will address the HR/ME, Sales and Marketing Council Meeting, and the Technical Seminar attendees during lunch. His presentation will include: Forecasting Hurricane Impacts and Communicating Risks.

The Human Resources and Manufacturing Executives Councils' will be meeting from Sunday, March 1, 2009 to Tuesday, March 3, 2009. During this time councils will be meeting separately as well as

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together in a unified group. On Monday afternoon March 2, both groups will be able to take a tour of Disney's energy Management System Design Tour, and then a Backstage Magic Tour of Disney's Textile Services and a Journey beneath the Magic Kingdom to view support systems located in the "tunnel."

The Sales and Marketing Council has brought their program to new levels this year. The program entitled "**Modern Trends in Marketing**" giving attendees tools to use in this extremely tough economy.

AMCA International Technical Seminar – 2009...The next AMCA International Technical Seminar is scheduled to be held 1-3 March 2009. This Seminar will be held in Orlando FL, in conjunction with the Sales and Marketing Executive Council Meeting, the HR/ME Council Meetings, the spring HVAC/Fire & Smoke Damper Engineering Committee meetings and the AMCA/UL Meeting. Member companies are encouraged to be represented. Newer engineers and senior engineers alike will benefit from hearing the latest on what is going on in our industry. There will be some outside papers as well as those presented by AMCA international Engineers.

*****Technical Seminar is accredited for 13 Professional Development Hours (PDH) *****

Statistical Program

In today's uncertain times, the AMCA Statistical Program is a useful tool, providing value through accurate and timely market information with which to gauge current business performance and long term opportunities. Has your company registered for this program? If you haven't done so yet, I urge you to sign up as this market information is available only to those members who participant in the program.

If you have any questions, please email Christie Kornacker or Marian Vambreck at ckornacker@amca.org or mvambreck@amca.org.

2008 - 2009 Board of Directors



Executive Committee

Denis Labelle, of T.A. Morrison & Company, Inc., President
Gary Benson, of Mechanovent Corporation, Chairman of the Board
Arthur LaPointe, of Construction Specialties Vice President
Michael Barry, of Twin City Fan Companies, Ltd., Treasurer
Vic Colwell, of Loren Cook Company, Director at-Large

Board of Directors:

Mike Almaguer, of Pottorff
George Atkinson, of Hartzell Fan Company
Mike Binkholder, of Mestek, Inc.
Dane Carey, of United Enertech.
Mike Pijar, of Berner International Corporation
Geoff Sheard, of Flakt Woods
Gary Stroyny, of Greenheck Fan Corporation
C.F. Yang, of Kruger Ventilation Industries Pte. Ltd.

Have a great month, and check back next month for current details on upcoming meetings and events within your association.

Respectfully,

Denis Labelle

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AMCA Fan Efficiency Label

UPDATE: The AMCA International Fan Committee met on September 3rd & 4th. A major item of business was fan efficiency grades. The committee felt that fan efficiency grades (FEG) should be based on peak fan total efficiency. It was also noted that peak fan total efficiency is generally greater for larger sized fans. These were the two major principles behind a proposed labeling program. In addition, the committee thought that guidance to users is needed to ensure that the fan is operating in the vicinity of the peak efficiency.

AMCA inmotion



As the official publication of the **Air Movement and Control Association International (AMCA)**, AMCA inmotion is dedicated entirely to mechanical ventilation systems – air movement and control.

April 2009 inmotion Editorial Calendar Highlights:

- * **The New ISO Standard 12759 for Fan Efficiency Grades and Labels**
- * **Engineering with Air Doors**
- * **Integrating Fire Dampers and Smoke Control Fans**
- * **Sun Control Devices: Looks aren't Everything**

Don't miss out on advertising opportunities for this coming Spring 2009 issue of *inmotion*!

** NOTE**

** Please contact Marian Vambreck at mvambreck@amca.org for details about advertising or to submit editorial content for *inmotion* magazine**

CRP Violation Procedure

AMCA International Board of Directors approved a new procedure to put stricter penalties into the AMCA Certified Ratings Program. The 'penalties', in this case, generally consist of public notification through AMCA International's website (www.amca.org) of all CRP violations. Prior to implementing this procedure the Board wants to give the membership an opportunity to read the procedure and become familiar with its requirements. It is their intent to have this procedure fully implemented six months after this newsletter reaches you. The procedure can be found on the AMCA International website at <http://www.amca.org/crp/documents.asp>, then by clicking "CRP Violation Brochure". Please contact Joe Brooks (jbrooks@amca.org) or Lisa Ullrich (lullrich@amca.org) of the AMCA staff if you have any questions.

appi Electricity & Utility Update

An AMCA Member who participates in the appi program has a projected savings from 12/1/2005 to 11/30/2010 of \$255,000.

Change and uncertainty continues apace in the U.S. and overall world economies. There is much evidence indicating a "bottoming out" of energy prices. Locking in a rate before prices begin to climb again is advised.

About appi



A member benefit of your association is the APPi Savings Solutions Program. Managed by Affiliated Power Purchasers International (appi), an independent utility consulting firm, this program provides savings solutions for your business. appi's electricity procurement service protects your business and your bottom line. appi reviews pricing and product options, and

then presents you with the most competitive electricity rates. You choose whether to implement appi's solutions.

Contact appi at (800) 520-6685 or info@appienergy.com

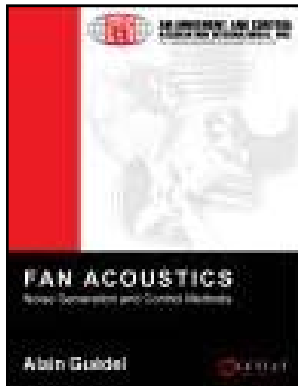
Confidence Index

AMCA's popular confidence Index for Bookings report for the 1st Quarter of 2009 is available at www.amca.org.

The confidence index is a subjective expression by member companies on the relative health or vigor of the industry categorized by market segment. Member companies are asked to indicate, via a short survey, the changes they anticipate in bookings over the next three months compared to the same quarter of the previous year, and previous quarter. Market segments included in the survey are residential, commercial and institutional, industrial (including power generation and agricultural).

Please visit AMCA International's website and click on MyAMCA Member Login. If you do not have a password or forgot your password, contact Linda Plesh at lplesh@amca.org.

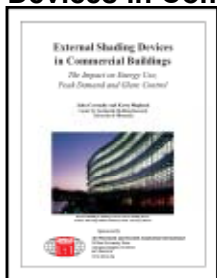
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AMCA publishes English version of Author Alain Guédel's, "Acoustique des ventilateurs" (Fan Acoustics-Noise Generation and Control Methods); CETIAT a not-for-profit industrial technical center located in Villeurbanne Cedex, France, has granted AMCA International full publishing rights for the English version of Alain Guédel's work entitled "Acoustique des ventilateurs." (Fan Acoustics-Noise Generation and Control Methods.) AMCA International's TA-COS committee was commissioned with the task of translating the work from French to English. This book fulfills a much needed gap in available literature for ventilation engineering. Available for purchase through the AMCA website, priced at \$60 for AMCA members and \$120 for Non-AMCA members.

To order or download Fan Acoustics, Noise generation and Control Methods, visit www.amca.org

A technical paper entitled "External Shading Devices in Commercial Buildings"



AMCA International collaborated with John Carmody and Kerry Haglund from the Center for Sustainable building Research at the University of Minnesota to develop the technical publication detailing the benefits of sunshade devices (louvers). **AMCA International's**

Standard 530 committee members provided input and guidance to the publication.

External Shading Devices in Commercial Buildings is published by AMCA International and is available for download on the AMCA website at www.amca.org.

AMCA International White Paper, Certified Ratings – A Closer Look



Available on the AMCA website, this paper explains to prospective buyers, specifiers, contractors, and users of air movement and control devices the need for validated published product performance ratings. The paper details the difference between AMCA Certified, Test in Accordance with, or Tested at AMCA.

The paper is available for download on the AMCA website at www.amca.org and is available in several languages.

Tradeshow Corner

Learn about some of the shows AMCA staff will be attending in the coming months.

COMFEX

COMFEX is a global exposition on products, technology and services from the Indoor Climate Control Industry. With growing demand for indoor climate control from residential, corporate and industrial sectors. COMFEX 2009 is the platform where the in Air Conditioning, Refrigeration, Ventilation and Building Services shall be displayed and knowledge exchanged.

AHR EXPO 2009

January 26-28, 2009 Chicago, IL. Over 1,850 Exhibits and 72 Educational Sessions covering a world of Equipment, Systems, Components and Technology for the AIR-CONDITIONING, HEATING, REFRIGERATION AND VENTILATION industry.

Climatizacion 2009



CLIMATIZACION
SALON INTERNACIONAL DE AIRE
CONDICIONADO, CALIBRACION,
VENTILACION Y REFRIGERACION
INTERNATIONAL AIR-CONDITIONING,
HEATING, VENTILATION AND
REFRIGERATION EXHIBITION

February 24-27, 2009 AMCA International staff will be attending Climatizacion 09 in Madrid Spain. For four days, Climatizacion will become the trade meeting point for integral solutions in air conditioning, heating, ventilation and refrigeration, acting as the perfect framework for generating business relations, increasing contacts and presenting new products.

HVACR Vietnam 2009

March 31 - April 2, 2009, AMCA staff will be traveling to Ho Chi Minh City, Vietnam to attend HVACR Vietnam 2009. This venue serves as Vietnam's leading international exhibition on heating, ventilation, air-conditioning, refrigeration, air-filtration and purification.

It focuses on all aspects of the HVACR market today and offers leading industry players unrivaled opportunities to showcase the latest products, services and technologies in the buoyant marketplace.