

Greetings From the President

Gary Benson



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November 2007

As your new AMCA International President for 2007-2008, I would like to be the first to wish **Seasons Greetings** to all AMCA members & staff who celebrate holidays at this time of year. Most of us located in the U.S. are busy getting ready for the Thanksgiving Holiday. Thanksgiving is a good time to reflect on our own lives, family, friends, career, and as we look to the coming year there is much to be thankful for.

The AMCA staff has many projects on their calendar, some of the highlights include; the sound and sound testing seminar, trade shows, conferences, new and revised standards, a redesigned website, and a new corporate video. All of these projects will continue the huge global successes we have achieved over the past several years.



AMCA has a new ad running in the November issue of ES Engineered Systems Magazine. The ad addresses the controversy of what comprises a balanced integrated fire protection system. The ad was created by a collaborative effort from **AMCA Staff, Peggy Tress, & Mark Belke of Greenheck, John Knapp of Ruskin, and Larry Felker of Belimo.**

2007-2008 Board structure is as follows:

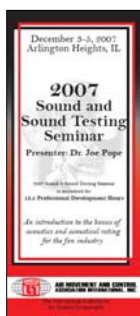


Gary Benson, of Mechanovent Corporation, President.
Jo Reinhardt, of Industrial Louvers, Inc., Chairman of the Board.
Denis Labelle, of T.A. Morrison & Company, Inc., Vice President.
Arthur LaPointe, of Construction Specialties Treasurer
Michael Barry of Twin City Fan Companies, Ltd., Director-at-large.

Board of Directors:

Vic Colwell, of Loren Cook Company,
Pete Neitzel, of Greenheck Fan Corporation
Robert Van Becelaere, of Ruskin Company
Mike Almaguer, of Pottorff
C.F. Yang, of Kruger Ventilation Industries Pte. Ltd.
George Atkinson, of Hartzell Fan Company
Mike Binkholder, of Mestek, Inc.
Dane Carey, of NCA Manufacturing, Inc.

For the complete Annual Meeting Minutes, pictures of this year's meeting, a preview of next year's Annual Meeting site in Savannah GA, and a special "Thank You" to all of our sponsors, please visit AMCA International's home page www.amca.org



December 3-5, 2007 AMCA presents "An introduction to the basics of acoustics and acoustical rating for the fan industry". 12.5 PDH given for completion of this program.

Presented by Joe Pope, of Pope Engineering Company. This highly regarded program includes information on acoustics and sound relevant to fan sound specification and sound testing. Material is covered at an introductory to intermediate level appropriate for individuals with limited formal exposure to the subject; also suitable for "experienced" personnel seeking a refresher. This program is also for individuals with general management, engineering, or sales and marketing backgrounds. For information on the seminar please contact Joe Brooks, jbrooks@amca.org

AMCA International staff will be attending ***The BIG 5 Expo*** in Dubai, UAE from November 25-29, 2007. The Big 5 is one of the most comprehensive events of the year for contractors, specifiers, architects, engineers and buyers throughout the GCC countries. The Big 5 is the annual meeting place for all industry professionals. 41,058 key buyers and decision-makers from the public and private sectors attended the 2006 event, including architects, engineers, contractors and other specifiers. On ***Wednesday, November 28, 2007, Mark Stevens of AMCA International staff will be giving a 45 minute presentation on Fan System Effect.*** For those who may be attending the presentation will be given in **Room A above Sheikh Maktoum Hall at 4:00 pm.**

AHR/ASHRAE EXPO 2008

AMCA will be attending the AHR/ASHRAE Expo January 22-24, 2008, in New York City, New York. We will be having two educational sessions; *Tom Paige, of Kinetics Noise Control Inc. presents **Duct Silencers Basics** on **Tuesday, January 22, 2008, 9-10 AM in room 1E11, Joe Brooks and Tim Orris of AMCA staff are presenting a training course on **AMCA International Product Certification - - What it is and how to get it, Tuesday January 22, 2008, at 10:30-11:30 AM in room 1E16.*****

Please make sure to stop by AMCA booth # 7442!

Also on the horizon.....AMCA International's Spring Meetings will be held March 2-7, 2008 in Clark County, NV. AMCA will be hosting four separate meetings at this time.

March 2-4, 2008	HR/ME Councils Meeting, Sales and Marketing Councils Meeting, Engineering Conference
March 4-7, 2008	AMCA/UL Meetings

Monday, March 3, 2007, Terry Townsend, ASHRAE President 2006-07 will speak to the HR/ME, Sales and Marketing Council Meeting, and the Engineering Conference during the lunch hour. Those who attend will receive **one (1) Professional Development Hour (PDH).**

The *Sales and Marketing Council* has brought their program to new levels this year. The program entitled **“Sustainability and the Strategic Implementation of Green”** will give you a glimpse of how Green has been involved in the Air Movement and Control market place. During this meeting you will learn what means to be Green, growing your business green, benefits to your company, and how to avoid **“Greenwashing”**.

AMCA International Engineering Conference – 2008....The next AMCA International Engineering Conference is scheduled to be held 2-4 March 2008. This conference will be held in Las Vegas, NV, in conjunction with the Sales and Marketing Executive Council Meeting, the HR/ME Council Meetings, the spring HVAC/Fire & Smoke Damper Engineering Committee meetings and the AMCA/UL Meeting.

Member companies are encouraged to be represented. Newer engineers and senior engineers alike will benefit from hearing the latest on what is going on in our industry. There will be some outside papers as well as those presented by AMCA international Engineers.

CRP Violation Procedure

At its past October meeting, the AMCA International Board of Directors approved a new procedure to put stricter penalties into the AMCA Certified Ratings Program. The 'penalties', in this case, generally consists of public notification through AMCA International's website (www.amca.org) of all CRP violations. Prior to implementing this procedure the Board wants to give the membership an opportunity to read the procedure and become familiar with its requirements. It is their intent to have this procedure fully implemented six months after this newsletter reaches you. The procedure can be found on the AMCA International website at <http://www.amca.org/crp/documents.asp>, then by clicking “CRP Violation Brochure”. Please contact Joe Brooks (jbrooks@amca.org) or Lisa Ullrich (lullrich@amca.org) of the AMCA staff if you have any questions.

Marketing Committee Update

The marketing committee is dedicated to fulfilling the goals of the AMCA Strategic Plan, and along with staff has been working diligently on several new and exciting projects. Included, is the improvement of AMCA's website, and is in the development process. The newly designed website is scheduled to debut at the January 2008 AHR/ASHRAE EXPO. Another project the committee has taken on is the filming of an AMCA

Corporate Promotional Video. This new video is intended to be used for marketing the association during trade shows and distribution for universities, providing increased exposure to student and instructors. Keep tuned to this column for updates on the progress of these and other projects.

AMCA InMotion



Look for your fall issue of “AMCA inmotion”

As the official publication of the **Air Movement and Control Association International (AMCA)**, AMCA inmotion is dedicated entirely to mechanical ventilation systems – air movement and control.

The fall issue editorial includes ♦**Life Safety Dampers as an Integral Part of Effective Compartmentalization**, ♦**Damper Leakage Rates, Fan Selection and Specifying Pressure**, ♦**Inline Fans: Consideration for Sizing and Selection**

AMCA inmotion will reach HPAC ENGINEERING’S entire circulation of 57,000 engineering professionals, and 95% of those subscribers design, specify, recommend, and/or select Air Distribution/Ventilation Equipment.

** NOTE**

**** Please contact Marian Vambrech at mvambrech@amca.org for details to advertise or submit editorial content for inmotion magazine****

Have a great month, and check back next month for current details on upcoming meetings and events within your association.

Respectfully,

Gary Bensen

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A technical paper entitled “External Shading Devices in Commercial Buildings”



AMCA International collaborated with John Carmody and Kerry Haglund from the Center for Sustainable building Research at the University of Minnesota to develop the technical publication detailing the benefits of sunshade devices (louvers). **AMCA International’s Standard 530** committee members provided input and guidance to the publication.

External Shading Devices in Commercial Buildings is published by AMCA International and is available for download on the AMCA website at www.amca.org.

appi Electricity & Utility Update

An AMCA Member who participates in the appi program has a projected savings from 12/1/2005 to 11/30/2010 of \$255,000.

IL electricity rate increases remain in effect- Competitive pricing options can save you money

On August 28th the Illinois legislature and Governor decided that there will be no changes to tariff rates for commercial electricity accounts (except for a limited number of small accounts) through at least May 2008. Most businesses will continue to pay the tariff rate increases of up to 70% that went into effect in January 2007.

Savings opportunities are available across Illinois. In order to create budget certainty and savings, businesses may choose a competitive supplier to provide electricity at prices below the increased tariff rates.

Price Summary	Year				Source: www.eia.doe.gov		
	2005	2006	2007	2008	05-06	06-07	07-08
WTI Crude ^a (\$/barrel)	56.49	66.02	64.27	63.83	16.9	-2.7	-0.7
Gasoline ^b (\$/gal)	2.27	2.58	2.72	2.69	13.6	5.7	-4.1
Diesel ^b (\$/gal)	2.41	2.71	2.79	2.73	12.5	2.8	-1.9
Heating Oil ^c (\$/gal)	2.05	2.36	2.38	2.37	15.2	0.8	-0.6
Natural Gas ^d (\$/mcf)	12.84	13.76	13.02	13.7	7.1	-6.3	5.2

^a West Texas Intermediate ^b Average regular pump price.
^c On-highway retail ^d Residential average.

About appi

A member benefit of your association is the APPi Savings Solutions Program. Managed by Affiliated Power Purchasers International (appi), an independent utility consulting firm, this program provides savings solutions for your business.

appi's electricity procurement service protects your business and your bottom line. appi reviews pricing and product options, and then presents you with the most competitive electricity rates. You choose whether to implement appi's solutions.

Contact appi at (800) 520-6685 or info@appienergy.com

Confidence Index

AMCA's popular confidence Index for Bookings report for the 4th Quarter of 2007 is available at www.amca.org.

The confidence index is a subjective expression by member companies on the relative health or vigor of the industry categorized by market segment. Member companies are asked to indicate, via a short survey, the changes they anticipate in bookings over the next three months compared to the same quarter of the previous year, and previous quarter. Market segments included in the survey are residential, commercial and institutional, industrial (including power generation and agricultural).

Please visit AMCA International's website and click on MyAMCA Member Login. If you do not have a password or forgot your password, contact Linda Plesh at lplesh@amca.org.

AMCA in the News Update

AMCA International Press Releases

REVISED-AMCA International Publication 211 Revised September 2007, "**Certified Ratings Program- Product Rating Manual for Fan Air Performance**"

Arlington Heights, IL USA—November 1, 2007—The Air Movement and Control Association International, Inc. (AMCA) International approved the *September 2007 revisions for AMCA 211 a Certified Ratings Program- Product Rating Manual for Fan Air Performance*, and provides a program for certifying a product's aerodynamic performance ratings. Products that can be licensed by AMCA to bear the AMCA Certified Ratings Seal are those defined in AMCA Standard 99-0068, ISO 13349 and IEC 60335-2-80, and are within the product scope of AMCA International.

ANNOUNCING - AMCA International's Sound and Sound Testing Seminar, December 2007, Arlington Heights, IL

Arlington Heights, IL, USA—The Air Movement and Control Association International, Inc. (AMCA International) will be hosting a *Sound and Sound Testing Seminar at its headquarters in Arlington Heights, IL, December 3-5, 2007*. Dr. Joe Pope of the Pope Engineering Company will be presenting the three day seminar that is **accredited for 12.5 Professional Development Hours**.

AMCA International approves AMCA 511-07 (Rev. 10/07) Section 16 Air Performance Product Rating Requirements for Spiral Ducts

Arlington Heights, IL USA - October 30, 2007 The Air Movement and Control Association International, Inc. (AMCA) International has approved Section 16 of *AMCA 511-07, a new Certified Ratings Program (CRP) for Spiral Ducting*. This new program will be utilized in the testing of pressure drop ratings.

AMCA 511-07 Certified Ratings Program assures buyers, specifiers, and users that the manufacturers published performance ratings for these products are reliable and accurate. The program also provides information on how the product was tested, what accessories were included, and other pertinent information; aiding in selection for the required performance.

Publications and Standards are available as downloads or printed copy on AMCA International's website at www.amca.org.



AMCA International White Paper, Certified Ratings – A Closer Look

Available on the AMCA website, this paper explains to prospective buyers, specifiers, contractors, and users of air movement and control devices the need for validated published product performance ratings. The paper details the difference between AMCA Certified, Test in Accordance with, or Tested at AMCA. The paper is available for download on the AMCA website at www.amca.org and is available in several languages.

Statistical Program

Has your company signed-up for this program?

70% of our North American members are participating in AMCA International's Statistical Program!

AMCA International's Bylaws require all North American member companies to participate, effective July 1, 2005.

The AMCA Statistical Committee and the Board of Directors have added and changed a few categories for the program. Programming is in process at this time, watch this column for more details in Decembers Presidents Newsletter.

If you have any questions, or still have not registered for this member benefit program, please email Christie Kornacker or Marian Vambrech at ckornacker@amca.org or mvambrech@amca.org.

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Mark your Calendars

November 25-29, 2007

Big 5 HVAC Exhibition

Dubai, U.A.E.

December 3-5, 2007

Fan Sound Seminar-Includes Tour of AMCA Lab

AMCA Headquarters

Chicago, IL

January 22-24, 2008

AHR/ASHRAE EXPO

New York, NY

January 23-25, 2008

International Poultry Exposition

Atlanta, Georgia

February 15-17, 2008

ACREX 2008

Bangalore, India

March 2-7, 2008

AMCA International Spring Meeting & Engineering Conference

Las Vegas, NV

April 9-11, 2008

China Refrigeration

Shanghai, China