



AMCA International President's Message



AIR MOVEMENT AND CONTROL
ASSOCIATION INTERNATIONAL, INC.

Jo Reinhardt

March 2007

For quite a few of us in North America, March has been a continuation of the harsh weather we've had to endure so far this winter, but regardless of snow, sleet or sunshine AMCA members and staff continue to make headway with the busy line up of committee meetings, trade shows, and conferences. AMCA International's global presence and the services provided to all our members, continues to expand and strengthen alliances within our growing industry.

In one word **"Excellent"** was the buzz by all who attended the **AMCA Spring Conference!** This year we held 4 separate meetings: *Human Resources and Manufacturing Executives Councils Meeting, Sales and Marketing Council Meeting, UL Damper Industry Group, and CARC.* Some of the highlights were; the HR/ME group had an interesting tour at the state-of-the-art Anheuser-Busch Jacksonville brewery on Monday afternoon, and later during the week, Vickie Lovell gave a code activity update to the CARC committee. A few of the comments by those who attended were **"This was some of the best content we've had in over 10 years!"** and, **"The negotiations workshop was great, I can use these strategies personally as well as professionally!"** My experience has been that these meetings have always been an excellent venue for networking and education. A great return on investment!

Sunday morning kicked the Conference off and later that evening we held the highly attended reception and dinner. Everyone had a great time networking and renewing old and new friendships, not to mention the food and hotel were outstanding! The meetings began early on Sunday morning and finished on Thursday.

Spring Meeting 2007



In just a few short weeks.....AMCA will be attending the **China Refrigeration Show**, in Guangzhou, China. The event is scheduled for April 4-6, 2007, and will be held at the newly constructed, Guangzhou Expo Center. AMCA will again be involved as a co-sponsor, along with ASHRAE, HARDI, U.S. Commercial Service, and ARI.

On Thursday April 5, 2007 AMCA will host our *Pacific Rim Region Meeting*. The meeting will be held at 7:00 pm at the Shangri-La Guangzhou Pazhou Hotel; incidentally, I hear that over 40 attendees are registered! Some of the agenda topics will include; state of the association, status report on AMCA accredited independent laboratories, CRAA QCC activities related to AMCA CRP, MPI Korea activities related to AMCA CRP, and marketing and meeting member needs in the Pacific Rim Region.

Information and registration for the Pacific Rim Region Meeting is available through www.amca.org, contact Barbara Morrison bmorrison@amca.org or Kim Woloszyk kimw@amca.org at AMCA

AMCA European Region Meeting, London, U.K.

On Wednesday April 25, 2007 AMCA will host the European Region Meeting, and Eurovent Meeting. The meeting is set to begin at 9:00 am at the British Standards Institute (BSI), some of the topics include; the state of the association, marketing AMCA in Europe, Certified Ratings Program in Europe, and a report on TC 117 activities.

AMCA InMotion



Please make sure to check out the **NEW** issue of AMCA inmotion coming in APRIL.

Be sure to take a look at the **NEW Ask Hans** column, in the April issue where he will be answering the question:

“To what extent do interest rates indicate how well the HVAC industry is performing? Is watching what the Fed is doing with rates an accurate way to estimate how they are going to impact our business?”

*Also included in the April issue is **Code Watch** by Vickie Lovell.

As the official publication of the **Air Movement and Control Association International (AMCA)**, AMCA inmotion is dedicated entirely to mechanical ventilation systems – air movement and control.

AMCA inmotion will reach HPAC ENGINEERING'S entire circulation of 57,000 engineering professionals, and 95% of those subscribers design, specify, recommend, and/or select Air Distribution/Ventilation Equipment.

AMCA inmotion is an exclusive AMCA-member only magazine, which means only AMCA members can have editorial content, and only AMCA members may advertise in the magazine. AMCA inmotion includes: editorial, display advertising, product-lit, white papers, and an AMCA member directory.

**** NOTE****

Do to the lack of advertising inmotion magazine was pushed back a month to April, from the original release date of March. We are really looking for member companies to step up and advertise in the magazine created for AMCA members!, Remember the magazine will have a circulation of almost 60K, and is distributed around the world, due to staff attending the many trade shows globally. **** Please contact Marian Vambrech at mvambrech@amca.org for details to advertise or submit editorial content for the October's issue of inmotion magazine****

Midyear Meeting

This year's midyear meeting will convene on **Sunday May 6, and Monday May 7, 2007**, at the **Sheraton Chicago Northwest**, in Arlington Heights, IL. Attending the meeting are AMCA Members, Board of Directors, Staff, committees, divisions, councils and regional members. This is an excellent opportunity to learn more about AMCA's future and current activities, along with providing your input on how the Association can better serve you and your company.

Please plan on attending as it is your Association and your participation makes a difference.

Hotel cutoff date is April 7, 2007. Please visit the AMCA website to register:

<https://my.amca.org/Members/documents/meetings/md00137.pdf> or contact Kim Wolosyzk at kimw@amca.org or 1-847-394-0150.

AMCA International Engineering Conference – 2008

The next AMCA International Engineering Conference is scheduled to be held 2-4 March 2008. This conference will be held in Las Vegas, NV, in conjunction with the Sales and Marketing Executive Council Meeting, the HR/ME Council Meetings, the spring HVAC/Fire & Smoke Damper Engineering Committee meetings and the AMCA/UL Meeting.

Member companies are encouraged to be represented. Newer engineers and senior engineers alike will benefit from hearing the latest on what is going on in our industry. There will be some outside papers as well as those presented by AMCA international Engineers.

CALL FOR PAPERS

AMCA International Engineers are invited to submit a paper for presentation during the **Spring 2008 AMCA International Engineering Conference**. A paper should be designed for a presentation length of approximately 45 minutes. Please submit an abstract consisting of one page, maximum, for review by the AMCA Engineering Standards Committee. Each presentation may be supported by visual aids (Power Point or overheads preferred); support may be included with the abstract if desired. For PowerPoint presentations, AMCA will provide a format template. An abstract should be submitted by 1 May 2007 if possible. Final papers and presentation material will be due 01 December 2007.

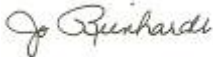
Abstracts should be sent to:

Engineering Conference 2008
AMCA International, Inc.
30 West University Drive
Arlington Heights, IL 6004-1893 U.S.A.

Or e-mailed to Joe Brooks, Director of Engineering, at jbrooks@amca.org

Have a great month, and check back next month for current details on meetings and events within your association.

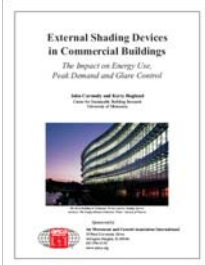
Respectfully,



Jo Reinhardt

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A technical paper entitled “External Shading Devices in Commercial Buildings” AMCA International collaborated with John Carmody and Kerry Haglund from the Center for Sustainable building Research at the University of Minnesota to develop the technical publication detailing the benefits of sunshade devices (louvers). **AMCA International’s Standard 530** committee members provided input and guidance to the publication.



External Shading Devices in Commercial Buildings is published by AMCA International and is available for download on the AMCA website at

www.amca.org.

APPI Electricity & Utility Update

An AMCA Member who participates in the APPI program has a projected savings from 12/1/2005 to 11/30/2010 of \$255,000



About APPI

A member benefit of your association is the APPI Savings Solutions Program. Managed by Affiliated Power Purchasers International (APPI), an independent utility consulting firm, this program provides savings solutions for your business. APPI’s electricity procurement service protects your business and your bottom line. APPI reviews pricing and product options, and then presents you with the most competitive electricity rates. You choose whether to implement APPI’s solutions.

Contact APPI at (800) 520-6685 or info@appienergy.com

[Confidence Index](#)

AMCA's popular confidence Index for Bookings report for the 2nd Quarter of 2007 is available at www.amca.org.

The confidence index is a subjective expression by member companies on the relative health or vigor of the industry categorized by market segment. Member companies are asked to indicate, via a short survey, the changes they anticipate in bookings over the next three months compared to the same quarter of the previous year, and previous quarter. Market segments included in the survey are residential, commercial and institutional, industrial (including power generation and agricultural).

Please visit AMCA International's website and click on MyAMCA Member Login. If you do not have a password or forgot your password, e-mail lplesh@amca.org.

Standards Update

AMCA International Standards

AMCA International approves AMCA 212-07, a "Certified Ratings Program and product Rating Manual for Smoke Management Fan Performance"

AMCA approved AMCA 21-07 a new *Certified Ratings Program* (CRP) for *Smoke Management Fan Performance*, this new program will be utilized in the testing of fans used in smoke management systems.

AMCA International approves AMCA 502-06, a "Damper Application Manual for Heating, Ventilating, and Air Conditioning"

AMCA approved AMCA 502-06 a new *Damper Application Manual for Heating, Ventilating, and Air Conditioning*, and provides information and important points to be considered when designing or specifying heating, ventilating, and air conditioning (HVAC) installations requiring dampers for use in temperatures from -28°C to 121°C (-20°F to +250°F), pressures to 2500 Pa (10 in. wg) and velocities to 25.4 m/s (5000 fpm).

AMCA International approves AMCA 600-06, "Application Manual for Airflow Measurement Stations"

AMCA approved *AMCA 600-06* a new *Application Manual for Airflow Measurement Stations*, and provides information and important points to be considered when designing or specifying heating, ventilating, and air conditioning (HVAC) and other applications in installations requiring airflow measurement stations (AMS) for use in temperatures from -30°C to +120°C (-20°F to +250°F), Pressures to 250 Pa (10 in. wg) and velocities to 28 m/s (5500 fpm).

AMCA International White Paper, Certified Ratings – A Closer Look



Available on the AMCA website, this paper explains to prospective buyers, specifiers, contractors, and users of air movement and control devices the need for validated published product performance ratings. The paper details the difference between AMCA Certified, Test in Accordance with, or Tested at AMCA. The paper is available for download on the AMCA website at www.amca.org and will soon be available in several languages.

Statistical Program

Has your company signed-up for this program?

70% of our North American members are participating in AMCA International's Statistical Program!

AMCA International's Bylaws require all North American member companies to participate, effective July 1, 2005.

The Board is working with the Statistical Program Review Subcommittee to understand the reluctance to participate and determine a course of action to address non-participation. In the near-term, non-participating companies will be contacted.

If you have any questions, or still have not registered for this member benefit program, please email Christie Kornacker, or Marian Vambrech at ckornacker@amca.org or mvambrech@amca.org.

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Mark your Calendars

April 4-6, 2007
China Refrigeration 2007
Guangzhou, China

April 5, 2007
AMCA Pacific Rim Region Meeting
Guangzhou, China

April 25, 2007
AMCA European Region Meeting
London, U.K.

May 6-7, 2007
AMCA Midyear Meeting
Chicago, IL

September 17-19, 2007
Fan Noise 2007 – 3rd International Conference
Lyon, France

October 12-15, 2007
AMCA Annual Meeting
Phoenix, AZ

November 25-29, 2007
Big 5 HVAC Exhibition
Dubai, U.A.E.

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